

Table I

AUM REPORT FOR THE QUARTER ENDED 31/12/2011

Asset class wise disclosure of AAUM

Rs. In Lakhs

| Category | Average AUM for the Quarter |
|---------------------------------|-----------------------------|
| Income | 99,071.65 |
| Equity (other than ELSS) | 14,140.69 |
| Balanced | - |
| Liquid | 95,324.35 |
| Gilt | - |
| Equity - ELSS | - |
| GOLD ETF | - |
| Other ETF | - |
| Fund of Fund investing overseas | - |
| Total | 208,554.69 |

Table II

AUM REPORT FOR THE QUARTER ENDED 31/12/2011

Disclosure of percentage of AUM by geography

| Geographical Spread | % of Total AUM as on the last day of the Quarter |
|---------------------|--|
| Top 5 Cities | 79% |
| Next 10 Cities | 18% |
| Next 20 Cities | 2% |
| Next 75 Cities | 1% |
| Others | 0% |
| Total | 100% |